

Lakeshore Curling Club

Annual General Meeting

May 22, 2024

Kinsmen Community Centre, 71 First Lake Road, Lower Sackville

<u>Attendees:</u>	Cathy Paget, President	Steve Paget
	Curt Stephens, Manager	Gerry Archibald
	Paul Landry, Bar Director	Mike Strang
	John Chisholm, Events Director	Ryan Strang
	Grant Warner, Treasurer	Keith Bennett
	Lynne Strang, Day Curling Director	Susan Morrison
	Les Reid, Secretary	Peter Boudreau
	Nolon Landry, Facilities Director	Stew Slauenwhite
	Daniel Bonner, Junior Director	Mike Holland
	Darrell Marsh	Doug Gray
	Heather Sinclair	Peter Johnson
	William Place	Robert Siddall
	Mike Howell	Steve Craig
	Tim Wood	

Regrets: Josef Zwanziger, Vice President

The meeting was called to order by President Cathy Paget at 7PM. She recognized Stephen Craig as a guest.

Cathy thanked all in attendance for participating.

Approval of Agenda: The agenda was approved on motion by **Peter Boudreau/Keith Bennett.**

Approval of 2023 AGM Minutes: After notation of spelling changes ("Regan", "remuneration", and "Frank Sutherland"), the minutes of the May 24th, 2023 Annual General Meeting were approved on motion by Mike Strang/Stew Slauenwhite.

Reports: President

President's Report AGM 2024

On behalf of the board of directors and the staff at Lakeshore I would like to thank the membership for once again, allowing us the honor of managing your winter activity!

What an amazing year! No covid, no hurricanes, no leaks on the ice...a couple of snowstorms but we managed a full uninterrupted year of curling. Unfortunately, no Continental Cup but we'll try again next year. Winters are unpredictable. And new rocks! My Thanks to the New Rock Committee John Chisholm, Laughie Rutt, Steve Galloway and Dan Leslie.

Our manager, Curt Stephens (we can't call him new anymore) now has two full years in. Curt has been instrumental in increasing our one-of rentals over the last while and this has definitely added some revenue to the coffers and from these rentals we have seen an upswing in the interest of curling in general. He is a pleasure to work with and bar staff and membership seem to like him??? I guess we'll keep him!

Our Ice Maker Graham Conrad as you know is the envy of every other club. He will be very busy next season with the Canadian Mixed Doubles Curling Trials that will be played Dec. 30, 2024-Jan. 4, 2025, at Queens Place Emera Centre in Liverpool, N.S. And then in the following season, The Canadian Pre-Trials, deciding the final qualifiers for the Canadian Curling Trials, will be played Oct. 21-26, 2025, at the Andrew H. McCain Arena in Wolfville, N.S. The Canadian Curling Trials to decide Canada's men's and women's four-player Olympic teams will be contested Nov. 22-30, 2025, at the Scotiabank Centre in Halifax. Lucky for us we have a great team of volunteer ice makers who are learning so much from Graham. Those members are Paul Landry, Stew Slauenwhite, Bob Green, Bruce Hegge and joining them this year will be Darrell Marsh. They will be very busy indeed. Please join me in thanking them for all that they do.

Once again, a huge shout out to John Chisholm our event organizer extraordinaire. We hosted two events this year...the under 18 provincials over the Christmas holidays followed by the U 16 U 19 mixed tournament in mid-March of 2024. We had many other volunteers

step up to assist John! Thank you to those members that gave some of their time for any of these events through the year. It is much appreciated. Thank you to Michelle Armstrong, Mary Mason and Kathleen Porter for volunteering to organize the Continental Cup. The social part was amazing, and the curling was going to be so fun so hopefully they will step up again next year. Also thank you to Daniel Bonner and Joe Zwanziger for organizing the Brierfest. I believe a great time was had by all. Unfortunate that it ended abruptly with an injury, however that person is on the mend and hopes to be back in the hack in October. And BTW give yourselves a hand for how those couple of injuries that we did have this year were handled during the season. We don't like to see accidents happen however I can honestly say that were it me I would want it to be around this group of amazing people who acted quickly and showed concern and respect. Not one person cared about the continuation of the game. Amazing people.

Next year and for the following three years we will be hosting the U18 Provincials and Wheelchair Provincials (if necessary) as well as the Men's Everest Curling Club Championship. The NSCA increased the annual hosting allowance to \$1400/year if you sign on for three years, which we have done. We were also the successful bidders and will host for the next two years the Provincial Men's and Women's Stick Curling Tournament. It will be a busy couple of upcoming years. We hope to generate some additional revenue from events. We will not be hosting the Curling Store Cash Spiel this year as interest over the years has waned.

I believe it was a great year of curling and an extremely busy year for the board with a lot of achievements. Many thanks to all of the board for your various contributions.

We are losing a few board members this year as we do every year. First Keith Bennett as Past President. Thank you for everything that you have taught me and your overall mentorship and guidance. It was much appreciated. Hopefully this is your last time as PP. LOL I will be taking it over for the next couple of years.

Joe Zwanziger, our VP has unfortunately decided that as a full time Professor the role of President is just too much, and he will be stepping down. Joe has been integral in league and draw set up. He has gathered information from members to try and deliver us a

program that we can all appreciate and enjoy. He is also very involved in our Learn to Curl Program and I do hope he will continue in this capacity.

Laughie Rutt, our Sponsorship Director is leaving us this year also. Last year we had over \$4000 in advertising revenue. This doesn't include the bar discounts that we received or the donations of league prizes and glasses for the bar. And he was instrumental in getting us Corporate rock name sponsorship as well. Thank you Laughie.

Paul Landry is leaving us as the Bar Director, but he won't be going very far. You can wave to him on the ice and thank him for the countless hours that he puts in on a weekly basis in either of those roles. He has chosen to continue with the ice making role only but has promised to be available for advice any time we need it (even if we don't ask for it).

Les Reid was with us as Secretary for only one year but unfortunately for us he's moving back to Windsor, something we said? Just kidding...fortunately for us we'll still see him around as an umpire.

On a final note, my term as President is at an end as well. I have enjoyed my time and learned way more about the business of curling than I ever dreamed that I would want to but I have to say that I really enjoyed it. I am so proud of all the things that we as a board have accomplished over the last couple of years such as new rocks, a ten-year lease, longer-term employee contracts to name but a few of these things. I can certainly say I will never take what happens at the club for granted. There is a lot of planning, organization, and dedication, mostly by an amazing group of volunteers. Thank you for allowing me to be a part of that.

Treasurer: Grant reported that the year had been a positive one from a financial perspective; at the end of the year, there was a \$45,400.77 surplus, compared to a \$11,000 deficit at year-end 2023. This was a targeted surplus due to the New Rocks Campaign, which will be reported on under New Business. The budget for the coming year will be more modest. Positives were increases in Learn-to-Curl revenue, ice rentals (due to great ice and the new rocks), bar sales, and the social aspect of the club. Our new rocks are a

capital asset and will be depreciated over the coming years. There will be some expenditures to plan for, based on the wish-list received from our ice crew.

(Financial Statements are included at the end of the minutes)

Question: Why are Junior costs are up from \$500 to \$1400 in the budget?

Answer: The budget figure is based on an increase from the previous budget, not actual.

Question: Will the Rock Campaign be continued? They are only half-funded to date.

Answer: Yes

Question: There weren't many grants mentioned in the financial report – why?

Answer: The committee did not realize that most grants require application before purchase.

Question: Is the ice crew's "wish-list" in the budget?

Answer: Yes, in either capital plans or operating expenses.

General Manager:

Annual General Meeting May 22, 2024

General Manager Report

Topics

- Rentals were strong last season. Goal is to maintain that, and I believe there is still room to grow by designating specific times and being proactive in recruiting bookings.
- Volunteer participation in events was very strong. I cannot thank our members enough for their commitment to Lakeshore Curling Club.
- Newsletters were reestablished this past year with positive feedback. They are not sent in the summer months but will resume again in the fall.
- Bartenders did a fabulous job with all planning on returning for the upcoming season.

- League Reps were reestablished with only a couple of leagues having representation with good results in communication. Will continue to move this program forward.
- Stadium issues – Stadium maintenance and communication has improved with monthly meetings with stadium management Wendy. They will not be putting down the netting but have committed to repairing any damage.
- Spirit of the Game – Winners are Edna Revels and Daniel Bonner. Both are aware and will be receiving a stick wrap from Curling Store
- Graham put forward a list of items he requires to maintain high standards of our ice which were approved by the BOD last meeting and will be ordered in June for September delivery.
- Thank you to all our board members who have volunteered their time and showed their passion for curling and the Lakeshore Curling Club. They are terrific!
- Finally, thank you to both Cathy Paget and Joe Zwanziger for their support, assistance, and guidance during their tenures as President and Vice President. It has been a pleasure working with you both.

Curt Stephens May 22,2024

Junior Director's Report:

Junior Report – Lakeshore Curling Club AGM

We had a great year with our Lakeshore Junior Curling programming, my first as Director.

On Saturdays, we offer instructional and recreational programming. Our Saturday numbers remain strong, growing to around 90 curlers registered across five sessions, spanning ages 5-18. Our U13 age group is particularly strong, with over 40 children filling all six sheets.

On Sundays, we offer league play. Our Sunday numbers were down this year. Last year, we had 10 teams in a single league. This year we eventually reached seven teams. The reasons were primarily cyclical, as a number of our older teams have aged out and moved beyond our Sunday league, all at once.

I am pleased that many of our volunteers returned this year, so we had a very well-drilled and informed team of volunteers assisting in programs were already familiar with. They continue to be the strength of the program. We could always use more volunteers, however, and are pleased to welcome aboard anyone interested in giving back, even on a semi-regular basis.

Turning our attention to next year, we will offer many of the same programs and look to continue to build on our numbers. One new addition is that we are offering a Junior Doubles League on Sundays at 12:30 p.m. for any interested juniors. The league will be for any curlers 18-and-under, targeting juniors planning to curl at U18, U15 or U12 levels.

All told, it was another successful season for the Lakeshore Junior Program. We will look to continue to build on our successes next year.

Respectfully submitted,
Daniel Bonner
Junior Director, Lakeshore Curling Club
juniors@LakeshoreCurlingClub.com

Events: John reported that most of the events had been included in the President's Report. The Strathcona Cup event incurred \$1500 in expenses, but only happens once every 10 years. He expressed thanks to all who had assisted in events.

Reports were accepted on Motion by John Chisholm/Gerry Archibald.

New Business: Dues: Cathy reported that there was an increase to the Base Membership in the previous year. League fees remained the same. This year, Day and Stick League fees will be going up by \$25 to \$50. Night fees will stay the same.

New Rocks:

Lakeshore Curling Club New Rocks

On May 04th, 2023 we ordered 96 new curling rocks from Kays of Scotland. Here's the description of the rocks we purchased. New rocks from Canada Curling Stone company would have been 2 years to completion.

Brand new design of curling stone with the main body of the stone manufactured from Alisa Craig Common Green Granite fitted with our new Alisa Craig Blue Hone Granite Insert on sides A and side B. Graham's plan is to rotate the sides of the running surfaces on a yearly basis (each October).

The cost of the rocks in British Pounds, without handles, was 500.00 per rock or 48,000 British pounds plus 1,568.00 shipping for a total of 49,568.00 British Pounds. Half payment was required before manufacturing was started and half upon completion of the new rocks. Payments differ due to the exchange rate fluctuation from Canadian funds to British Pounds at time of "Bank Transfers".

The first instalment via bank transfer was \$42,975.46, second payment was \$43,508.31. The new handles from Canada Curling Stone were \$7,101.45. This included rock numbers, sheet ID and first sponsors engraved in the new handles. An additional fee of \$168.00 for "Bevel Washers" that were not included but necessary for the new rocks and the new rock warranty. We have subsequently added four new handles, 2 of each colour for spares. So, for 96 new rocks, new handles, hardware and engraving the bill was \$93,960.72. This was extremely close to the \$90,000.00 we were initially expecting to pay. We sold all 96 old rocks to Thompson Ice Equipment in Winnipeg, Manitoba for \$6,300.00. They paid for shipping to Winnipeg.

New Rock Timeframes

Rocks ordered on May 04th, 2023.

New rocks completed and shipped on September 11th, 2023.

Shipment arrived at the Port of Montreal on Sept 25th, 2023.

Notified that Canada Customs would be performing an extensive search of the container the new rocks were in. Estimated 2-3 week delay.

New Rocks were released by Canada Customs on Oct 16th, 2023.

Shipment of new rocks arrived at Lakeshore on Oct 19th, 2023 (John was a very happy Lad!)

Graham had new rocks with old handles in play on Monday Oct 23rd.

New handles were ordered from Canada Curling Stone the first of July but did not arrive until Oct 23 and Graham put them on 8 handles at a time in the coming weeks.

Rock Fundraising

New Rock Campaign	\$26,898.10
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(Grants, etc)

50/50 Draws	8,495.62
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Rock Sponsors	15,193.43
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Raffle Tickets	3,382.00
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Last Year's Fundraising	8,167.47
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<u>Old Rock Sale</u>	<u>6,300.00</u>
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Total Raised to-date	\$68,436.62
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Question: What is the lifespan of two-sided rocks?

Answer: Approximately 35 years, with proper maintenance.

There is one outstanding (federal) grant application; an answer is expected in June. The Oxford arena is interested in purchasing any used equipment we might be finished with.

Elections: The following positions were declared by acclamation after three calls for nominations from the floor:

President: Mike Strang

Vice-President: Michael Holland

Social, Events: Jan Lowe, John Chisholm (co-chairs)

Sponsorship: Bill Place

There were no nominations for the following positions: Secretary, Membership

Other Business: Cathy informed the members that member Helen Hughes has recently passed away and requested a moment of silence for her and past members lost.

A member in attendance asked for some consideration of offering further training for those who have taken part in Learn-to-Curl, and then have moved on to league curling (he has curled for 6 years but has had little training). This would enhance their enjoyment of the curling experience. He described an incidence of being disrespected by his skip during the recent Brierfest. Several members offered suggestions, such as a 30-minute after-game period to debrief/ receive instruction, ongoing workshops, and the possibility of Friday night “advisors” who are not curling that night but are there for assistance and advice. The comment was also made that the incident of disrespect should not go unaddressed by the club.

Mike Strang asked about the position of Bar Director, which was not included in the elections. Curt, our manager, has agreed to assume responsibility for the bar.

Cathy offered our MLA, Steve Craig, an opportunity to speak. He mentioned that he had been involved in the opening of the curling facility as an HRM program in 2000, and the opening of the Lakeshore Curling Club in 2003. He congratulated members for continuing and growing it as a dedicated, welcoming organization.

The 2024 Annual General Meeting was adjourned on Motion by Lynne Strang.

Lakeshore Curling Club

Income Statement as of April 30th, 2024

	Proposed Budget 2024 to 2025	Actuals 2023 to 2024	Actuals 2022 to 2023
Revenue			
General Membership	144,000.00	138,578.05	121,717.74
Junior Program	12,200.00	12,902.50	10,430.56
Learn to Curl	7,000.00	10,652.81	3,973.90
Total Membership fees	163,200.00	162,133.36	136,122.20
Spiel & Events	16,200.00	19,832.62	14,223.45
Ice Rentals - General	12,000.00	20,928.44	13,763.26
Practice	9,500.00	10,388.52	7,759.87
Spare Fees	500.00	247.50	507.87
Bar	43,500.00	51,318.50	34,038.74
Advertising & Sponsorship	3,000.00	3,066.72	2,592.14
Club Fundraising NEW ROCK CAMPAIGN 50/50	6,000.00	48,468.37	3,087.52
	7,400.00	8,495.62	8,167.47
Total Revenue	261,300.00	324,879.65	220,262.52
Expenses			
Spiels & Events	13,070.00	15,394.12	9,133.55
Club Fundraising	1,400.00	2,708.50	1,619.39
Bar	23,500.00	23,178.29	18,480.27
Bar Staff	15,000.00	14,742.95	10,393.10
Other Staff	6,000.00	5,792.50	9,171.20
Payroll Expenses	7,800.00	7,508.07	6,694.77
Salaries & Wages	73,100.00	69,611.98	62,166.02
Rent	90,230.00	90,229.98	84,600.00
General & Administrative	20,034.00	25,509.02	4,643.83
NSCA fees - club members	7,000.00	6,835.00	4,650.00
Bank/Credit Card Charges	6,000.00	5,921.96	4,519.15
Ice Supplies (Boss, etc)	5,000.00	5,015.84	7,360.56

Insurance	4,200.00	3,902.00	3,846.00
Internet, Cable, Telephone	2,600.00	2,548.67	2,017.82
Junior Expenses	1,400.00	500.00	1,935.35
Total Expenses	276,334.00	279,398.88	231,231.01
*Net Income	-15,034.00	45,480.77	-10,968.49

*variance due to ammortization of \$15k

Lakeshore Curling Club
Income Statement as of April 30th, 2024

Actuals May 1 2023 to April 30 2024

Operating Revenue

General Membership	138,578.05
Junior Program	12,902.50
Learn to Curl	10,652.81
Total Membership fees	162,133.36
Spiel & Events	19,832.62
Ice Rentals - General	20,928.44
Practice	10,388.52
Spare Fees	247.50
Bar	51,318.50
Advertising & Sponsorship	3,066.72
Club Fundraising	56,963.99
Total Operating Revenue	324,879.65

Total Revenue	324,879.65
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Expenses

Spiels & Events	15,394.12
Club Fundraising	2,708.50
Bar	23,178.29
Bar Staff	14,742.95
Other Staff	5,792.50
Payroll Expenses	7,508.07
Salaries & Wages	69,611.98
Rent	90,229.98
General & Administrative	25,509.02
NSCA fees - club members	6,835.00
Bank/Credit Card Charges	5,921.96
Ice Supplies (Boss, etc)	5,015.84
Insurance	3,902.00
Internet, Cable, Telephone	2,548.67
Junior Expenses	500.00
Total Expenses	279,398.88
Net Income	45,480.77

Lakeshore Curling Club

Balance Sheet As at Apr 30, 2024

ASSET

Current Assets

Equity Shares Account	0.00	
Surplus Equity Share Account	0.00	
Plan 24 Account	0.00	
Chequing Account	<u>107,535.98</u>	
Total Cash		107,535.98
Accounts Receivable	<u>3,783.64</u>	
Total Receivable		<u>3,783.64</u>
Total Current Assets		<u>111,319.62</u>

Inventory Assets

Bar Inventory	<u>0.00</u>	
Total Inventory Assets		<u>0.00</u>

Capital Assets

Furniture & Equipment	11,610.46	
Accum. Amort. -Furn. & Equip.	<u>-10,264.59</u>	
Net - Furniture & Equipment		1,345.87
Computer	1,013.17	
Accum. Amort. - Computer	<u>-1,013.17</u>	
Net - Computer		0.00
Curling Rocks	93,960.72	
Accum. Amort. -Curling Rocks	<u>-18,792.14</u>	
Net - Curling Rocks		75,168.58
Bar Equipment	6,297.92	
Accum. Amort. -Bar	<u>-4,296.94</u>	
Net - Bar		2,000.98
Ice Making Equipment	11,865.95	
Accum. Amort. -Ice Making	<u>-9,022.06</u>	
Net - Ice Making		<u>2,843.89</u>
Total Capital Assets		<u>81,359.32</u>

TOTAL ASSET	<u><u>192,678.94</u></u>
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LIABILITY

Current Liabilities

HST Charged on Sales	0.00	
HST Paid on Purchases	<u>76.77</u>	
HST Owing (Refund)		<u>76.77</u>

Total Current Liabilities	<u>76.77</u>
TOTAL LIABILITY	<u>76.77</u>
EQUITY	
Members Equity	
Retained Earnings - Previous Year	146,753.71
Current Earnings	<u>45,848.46</u>
Total Members Equity	<u>192,602.17</u>
TOTAL EQUITY	<u>192,602.17</u>
LIABILITIES AND EQUITY	<u><u>192,678.94</u></u>

Generated On: May 16, 2024